

PARTNERS Program Enrollment Form - Plan B - Period : May - December, 1995

Ship-to Account Name: Grand Union CompanyUpdated Through
Last Input :
6/11/95Ship-to Account Number: 9671960Participant Signature: Neal M. MaysaTitle: Corp Marketing Mgr5/8/95
Date

*** Important - Read Before Signing ***

By signing above, Customer agrees:

- to participate in the R. J. Reynolds PARTNERS Program for the current Program Period with a Base share-of-market, and beginning cigarette inventory as set forth below and to accept and abide by all Program requirements, including the Program Rules and Procedures;
- that information it provides to RJR pursuant to the PARTNERS Program will be accurate, correct and complete and that cigarette sales reported will be bona fide sales;
- that RJR may in its discretion audit its books and records relating to information submitted pursuant to the PARTNERS Program and/or conduct a physical count of its cigarette inventory and Customer will provide reasonable access to RJR for such purposes; and
- that providing false or incorrect information to RJR can cause Customer to be disqualified from participation in the PARTNERS Program during the current and future Program Periods.

RJR Base SOM 14.0%Account Inventory (Cartons) 4/28/95 (Inventory supporting documentation must be by
Date UPC for all brands and manufacturers)TOTAL MANUFACTURERRJR 3,852PM 72,079BAT 5,806LOR 6,049LIG 91OTHER TOTAL 87,877


R. J. Reynolds Tobacco Company
Senior Chain Account Manager
Title

5/8/95

Date